

MY SALES Goal

"GIVE YOURSELF SOMETHING TO WORK TOWARD. CONSTANTLY. A GOOD GOAL IS LIKE A STRENUOUS EXERCISE - IT MAKES YOU STRETCH." - MARY KAY

NAME _____

MONTH _____

I'm Saving For:

I Need To Profit:

\$

x 2.5 =

The Retail Amount I Need to Sell:

\$

I NEED TO SELL RETAIL EACH
WEEK TO REACH MY GOAL:

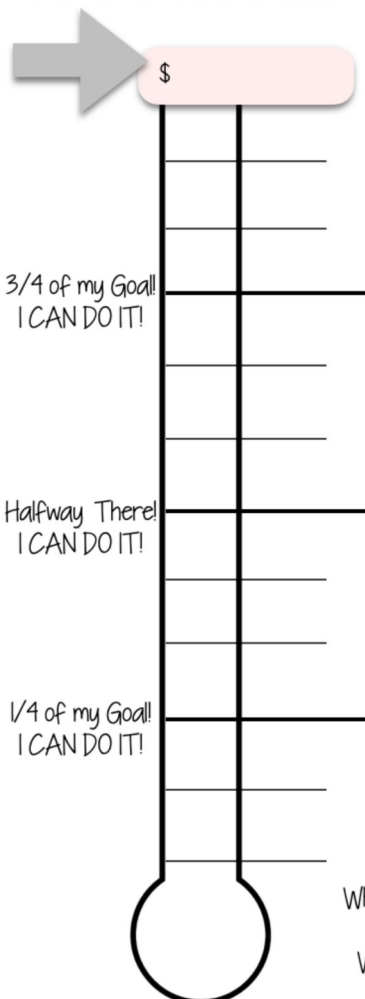
**PROJECTED
BREAKDOWN:**

50% Wholesale: _____

40% Profit: _____

5% Section 2/ Supplies: _____

READY. SET. SELL!



A PICTURE OF MY GOAL!

ACTUAL BREAKDOWN:

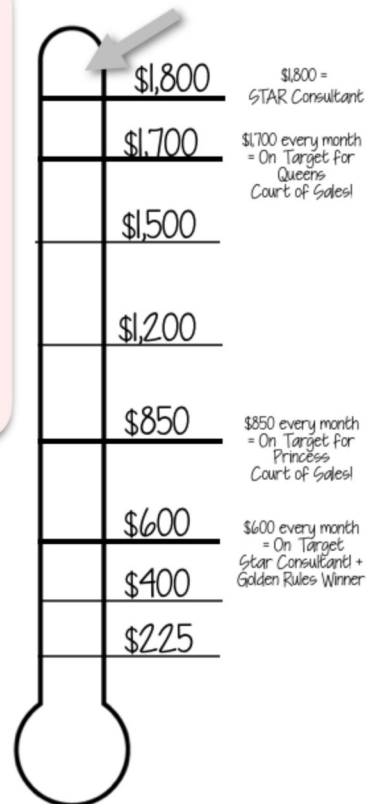
Total Sold: _____
40% Profit: _____
50% Wholesale: _____
5% Section 2/ Supplies: _____
5% MK Events/PCP: _____

RECAP:

What did I do well this month? What I am excited about?

What is one skill/thing I want to work on next month?

**TRACK YOUR
WHOLESALE!**



YOU CAN DO IT!